

the eight years the race has been run.

Also competing were Fred Sands' employees Scott Gibson of the Marina office, Rich Barrett of Malibu, and Phyllis Nelson and Carolyn Hall of Pacific Palisades.

Doris Gustafson, vice president of marketing/sales, and Greg Pawlick, manager of the Pacific Palisades office, presented plaques to the top finishers with the help of Miss Palisades Karen Sedgley.

This marks the third year in which Fred Sands Realtors has sponsored the Independence Day 10K, which benefits the Optimist's Boys Home and Ranch of Los Angeles.

In honor of the Independence Day holiday, Fred Isobe and his partner, Steve Nardi, a multi-million-dollar sales team with the Santa Monica office of Fred Sands Realtors, spent the holi-

Randy Forbes

day morning, beginning at 3 a.m., posting rows of American flags in the front lawns of more than 700 residences in an area of Santa Monica, north of Wilshire Boulevard and south of Montana Avenue between 26th Street and Centinella Avenue.

Isobe and Nardi completed the task around 6:30 a.m.

Members of the Fred Sands organization since 1982, Isobe and Nardi have generated sales in excess of \$6 million for the first half of 1985. Isobe and Nardi recently delivered bouquets of flowers to more than 700 female Santa Monica residents on Mother's Day.

Naomi Hartman, sales associate in the Hancock Park office of Fred Sands Realtors, produced more than \$1 million in listings and sold over \$1.5 million in residential properties for the month of June, qualifying her as top producer—sales and listings for her office.

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