

H;FRIDAY HOME GUIDE;REALTORS IN THE NEWS

VIRGINIA

758 words

26 June 1992

The Washington Times

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VIRGINIA

Peggy Oremland of RE/MAX Heritage at Fair Lakes has won dual honors for the company for the month of April, according to broker-owner Tom Carnell.

Ms. Oremland obtained the greatest number of ratified sales contracts and also led the company in actual sales brought to settlement during April.

* Samson Financial Group, a Northern Virginia real estate investment group, welcomes Margaret Cooley, CPA, as controller.

Mrs. Cooley formerly was with Perpetual Savings Bank, where she was division controller, responsible for the subsidiary handling real estate owned (REO) properties.

* Kim McClary, a sales associate with Long & Foster Realtors' Franconia office, has been named top producer for May, producing more than \$1.5 million in volume.

Another sales associate with the Franconia office, Debbie Gorham, has been named for outstanding achievement for producing more than \$1 million in volume for May.

Ms. McClary, a six-year real estate professional, and Ms. Gorham, a three-year real estate professional, are both active members of the Northern Virginia Board of Realtors.

* Mount Vernon-Weichert, Realtors' Arlington office recently honored the office's top agents for the month of April.

The office's top producer was Jim Cox, who had production volume of nearly \$2 million.

Justine Maday was honored as office top lister by number, and Jeff Grizzard was top lister by volume.

Top salesperson for the month was Nancy Grady. She had the highest number of sales and the highest dollar volume of sales.

* Ed Huebner of RE/MAX Affiliates in Franconia has earned top sales achiever honors for the month of April, following his award-winning month of March.

MARYLAND

Town and Country Properties of Gaithersburg announced that Debbi Ridenour was named the top listing agent in Maryland for 1992 at its annual awards ceremony.

Ms. Ridenour also was awarded membership in the Presidents Club.

* Brian Smith, a sales associate at the Rockville/Gaithersburg office of Shannon & Luchs Realtors, recently was recognized for outstanding achievements for the first quarter of 1992 for the office.

Mr. Smith, a resident of Gaithersburg, was honored for top total sales, top total transactions, total dollar volume and for being the top first-year licensee for the office during the first quarter.

* Celina Eno Orudiakumo, a newly licensed agent, has joined the Langley Park/Hyattsville office of Chase Real Estate as an associate.

* Realtor Jan Clifford has joined the professional staff of ERA Vinson & Associates in its Rockville office.

Mr. Clifford has more than 15 years of experience. An associate broker, he belongs to the Washington, D.C., and Montgomery County Board of Realtors. Mr. Clifford specializes in the sale of tenant-occupied properties.

Another Realtor to join the staff at the Rockville office is Ray Owen. He is an associate broker specializing in land and investment properties.

* Emerick Peace of Clinton has decided to affiliate with the Prudential Preferred Properties office in Camp Springs.

Mr. Peace said he chose Prudential because they "emphasize constant training, all the offices have computers and company computer programs to help us be more productive."

DISTRICT

* Sylvia Bergstrom, a sales professional at the Chevy Chase/Uptown office of Shannon & Luchs Realtors, was recently recognized as the top producer for the office. She also was recognized for top listings sold and top volume.

Ms. Bergstrom was recognized as one of the top 15 sales professionals for top volume for the entire Shannon & Luchs company in 1990.

Ms. Bergstrom joined the company in late 1982 after nine years as a top Realtor in North Dakota and has been a consistent award winner in the real estate industry. Since 1983, she has earned membership in the company's top sales clubs and has been inducted into the Washington, D.C., Association of Realtors' Top Producers Club since 1983.

* Coldwell Banker Baltimore/Washington has announced its seventh annual Celebrate America event, held in conjunction with the Fourth of July holiday.

Celebrate America encompasses a companywide outreach effort including fund raising for local charities and the planting of hundreds of thousands of flags.

The Washington office will hold its annual canned food drive to benefit SOME (So Others Might Eat), a soup kitchen in the District. Canned food donations can be dropped off at the Coldwell Banker D.C. office, 4801 Wisconsin Ave. NW.

Realtors in the News is a regular feature of the Friday Home Guide. Send your information to Jennifer Merrill, The Washington Times, 3600 New York Ave. NE, Washington, D.C. 20002.

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